

STEP-BY-STEP GUIDE TO MAKE QUICK SALE WITH PRODUCT VENDORS SCHEME

Introduction: Every business owner desires to make good daily sales, but this expectation fails a lot of times due to several factors. It is on this basis that we developed a programme running on www.finitema.com with capability to boost sales performance of businesses. This scheme is an interim arrangement to run the programme ahead of full roll-out with seminars.

Finitema Instruments: Finitema platform is an expanded e-commerce programme with four distinct transaction instruments. The instruments on the programme will operate like OLX.com, Jumia.com and ebay. The fourth variant will be unique to the programme, but fully described on the website. The programme will be launched with just one of the instruments running, while the other three instruments will roll out with expanded membership.

Objectives: Finitema programme has three main objectives. It is sales booster programme with four transaction instruments. It has instruments to create large quantity of employment opportunities and thirdly, will use its instruments for empowerment of the members.

Target Audience: Target audience on Finitema programme includes students, applicants, employers, entrepreneurs, business owners and investment minded persons.

How to Participate: Interested participants should set up the business account on the website and secure accreditation. Accreditation is identity verification to ensure that the online community is protected. Accredited persons can begin to upload vetted products at no cost. Product vetting is to ensure that only the items available in stock are uploaded.

Benefits of Participation: The programme will source buyers for products with its unique structure. Members can upload multiple products with opportunities for multiple simultaneous sales. It is possible to sell available stock within a short time and get accounts credited after sale and it is possible to monitor sales transactions in all the accounts

Any vetted products can be uploaded FREE, and members can use single website account for uploads on serial basis. This concept is to protect the buyers and ensure that only products that are in stock of the seller are offered for sale through the modified bid window.

The Responsibilities of Product Vendors: Product vendors are expected to continuously upload products from their shops using phones or computers. They should set competitive product prices to command immediate sales upon admin approval. They should ensure that all vetted products remain in their possession and safe custody until sold on the website. They should coordinate product delivery to the buyers using courier services or agents

Product Delivery: The logistics of product delivery will be coordinated by every seller at this period by using courier services and trained personnel assigned for such responsibility.

Payment System on Finitema: Finitema Recharge Voucher is the main payment system on the programme. The voucher disconnects this platform from banking platforms to secure all transactions. The voucher is an instrument for online shopping, text messaging and for bidding to make more money on this programme. The usage to make more money, particularly on modified bid system, will be demonstrated during the seminars.

Source of Finitema Voucher: The voucher is available and printable from the website and will generate great earnings for voucher sponsors, main dealers, sub dealers and retailers nationwide. Shortly, the voucher will be obtainable from recharge card sellers nationwide.

How to Earn on Finitema: There are three major ways to earn on this programme. The first way is 2% referral fee. The second way is 5% hosting fee. The third way to earn is through the personal activities of individuals on the programme.

Step by Step Guide to Make Quick Sale with PVS

Step 1: Registration on website: Register free on the website to own a basic account. Text PVS ENROLMENT, name, username, location, product category and GSM to 08100517768 to enable admin capture participants for Product Vendors Scheme.

Step 2: Telephone interaction: Participants are expected to call-in for brief telephone interaction to establish basic facts about commitment for this scheme. Kindly note that only short-listed and approved persons will be expected to proceed to step three below.

Step 3: Business account activation: Load N1000 Finitema voucher into the account if available. Alternatively, make payment of N1000 into Inifinitema Ltd bank account with Access or Zenith Bank. Kindly quote your username as depositor and login to your basic account to **order web credit**. Text PVS ACTIVATION, username, Bank, amount, GSM and date to 08100517768. Admin will transmit SMS to confirm transaction.

Step 4: Registration for the Scheme: Register for this scheme by nominating one or two young graduates who are entrepreneurial from the vicinity as sales executives. These young graduates should submit applications as Sales Executives on the website. They will be interviewed, trained and attached to the shop owner to oversee product deliveries.

The agreement will be signed after training of the sales executives. They will make weekly report to the Company, but will work directly with shop owner. They will be on temporary employment and earn N30 000 monthly allowance from the Company. There is prospect for permanent employment with satisfactorily performance during employment interviews.

Step 5: Agreement for participation and Product Upload: The agreement will protect both parties ahead of full roll-out of the programme. The agreement will be signed in Inifinitema Ltd office and members can commence product upload from their account.

Sales Agreement for participation as Product Vendor on Finitema Programme

Participation as product vendor or supplier on Finitema Programme will be governed by the terms and conditions spelt out in this agreement, which is in the interest of product vendors and the programme. This agreement will subsist and be effective until Finitema Seminar regime is launched.

This is an agreement made between Mr. Benson Omonuberu on the one part as the service provider and on the other part as the product vendor or supplier; with registered username on www.finitema.com as.....do consent to upload only vetted products in the stock of my company.....subject to these terms.

The programme running on www.finitema.com is owned by Infinitema Limited but developed by Mr. Benson Omonuberu. The programme has capability to boost commerce, create employment opportunities and it is laden with empowerment tools. The fundamental payment system for products by the members is the voucher instrument. Finitema voucher is available and printable for sale from the website by only the persons approved as retail outlet operators on the programme.

The products to be currently traded on the programme will originate from only approved product vendors. Participation as product vendor permits you to sponsor vetted electronics, electrical, automobile, GSM Phones and computers items on the platform based on these considerations:

Terms of participation

1. The products uploaded must be genuine and backed with warranty which should be clearly stated
2. The ownership of the products uploaded for sale must not be not in doubt, even if from proxies
3. Any uploaded product carries a mandate for the service provider to sell such on Finitema platform
4. Products uploaded must be given maximum protection while still in the custody of product vendor
5. Unvetted products should not be uploaded on the website as they will be denied approval to run
6. The product vendor will set the selling price which will be adjusted for incidental fees by platform
7. Cheque issuance or Bank transfer will be made after product sale before the product is delivered
8. The products will be delivered to the buyers using courier services or agents without incurring cost
9. Any product uploaded to run for sale on the modified bid window cannot be advertised elsewhere
10. This agreement will run for a minimum period of two months and a maximum period of six months
11. This agreement subsists before the seminars and binds the vendor to all buyers of their products
12. Any defective product will be replaced within 24 hours at no cost to the buyer or the programme

This agreement is construed in true faith to safeguard the overall interest of the seller, buyer, the general public and the service provider. Dated this.....day ofMonth, 2015

Service Provider: Benson O. Omonuberu

Address: 91, St Finbarrs College Road, Akoka Yaba, Lagos.

Signature and Date

Name of Product Vendor.....

Address:

Signature and Date

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Name of Witness, Signature and Date